

September 8, 2011

Dear Bowleys Members:

Bowley's Staff hopes that you have had an enjoyable and safe boating season. It is time to schedule your Haul-Out and prepare for the off-season. Please read everything carefully so there are no unexpected expenses, conflicts or delays.

Enclosed is the 2011 Haul-Out Request Form. Please complete and submit to the office at your earliest convenience. As required in the past, the Haul-Out Request Form and **payment must be received 1 week prior to the Haul-Out.** Please submit Haul Out form ASAP to reserve space on the schedule.

Please remember:

- **Payment must be received 7 days prior to the Haul-Out per Rule 2. Credit Policy.**
- **It is highly recommended by Management that ALL vessels remaining in the water after mid-October be double lined.**
- **(Double-lining is Required on or before December 1st)**
- **If you would like to request a land storage location, you MUST be hauled PRIOR to October 14th.**
- **If you wait until after December 1st to be hauled, you will be stowed in an aisle. Therefore, you agree to be ready to launch by April 6th. Please do NOT wait until December if you are not going to launch by April 8th.**
- **Submit your Haul-out Form ASAP but no later than November 15th.**
- **Submit email address to office if not already on file**

When filling in the *Launch the Week of:* entry, please give it a great deal of thought. This date is very important because your vessel storage location will depend upon your anticipated launch date. **You are still required to submit a Launch request in the spring.**

Once your vessel has been hauled, please remove hoses, power cords, lines, etc. from pedestals, pilings and docks. Lock dock box lids closed to prevent wind damage and theft. Also, please remember that all water lines will be winterized on or before November 1st, the pump-out station will be winterized November 15th, and all vessels in the water December 1st are required to be double lined. Any vessel remaining in the water for the winter MUST move to B-Pier for the safety of the vessel. Please contact the office if you intend to leave your vessel in the water,

2011 Haul-Out rates are as follows: (same as 2010)

- based on "Actual LOA" measurement per Bowleys Rules and Regs., Rule 25.

Sept. 1 – Sept. 30 \$12.00 /ft. plus stand rental, Rule 26. (\$150 if applicable)

October 1st or later \$13.00 /ft. plus stand rental , Rule 26.(\$150 if applicable)

Current Insurance must be on file with a minimum property damage / bodily injury liability of \$500,000

If you are an owner and you send a check for payment, please remember to deduct 10% for your SOAP discount. Please call the office to confirm the amount if you are unsure.

9-8-11 - 2011 Haul-Out Letter (cont.)

If you would like to request a land storage location, you MUST be hauled PRIOR to October 14th.

After October 14th, all vessels will be stored per a pre-determined storage plan based on LOA and "Projected Launch Date" given on the Haul-Out Request Form. LAND LOCATION REQUESTS are to be made through the office. Do NOT approach the yard crew with requests. Please respect this policy, special requests for land locations are a courtesy to every member and can only be accepted through October 14th.

You will also find a winterization form from Roger's Marine Service. Submit this form with your Haul-Out Request Form if using Roger's Marine Service for winterization work. Bowleys Marina, Inc. has no affiliation to Roger's Marine Service. This form is enclosed as a courtesy to members who wish to employ Roger's Marine Service for service work. If not using Roger's Marine Service for winterization, please disregard the form.

You may submit the Haul-Out Request Form by going to www.bowleysmarina.com and clicking on FORMS. All forms pertaining to Marina Operations are located on the FORMS page of the website.

Please remember that the office has -50 and -100 Anti-freeze in stock. -50 is \$5.00/gallon and -100 is \$10.00/gallon. Inform the office how many gallons you require and we will place the anti-freeze in your cockpit and invoice you. Also, if in need of any additional winterization materials, request a price quote from the office by emailing ed@bowleysmarina.com or call 410-335-3553. I am certain our prices will be comparable or less than WEST Marine's.

If there are any questions, concerns or suggestions, please contact the office at 410-335-3553.

Sincerely,

Ed Harwood
GM, Bowleys Marina, Inc.